

HOME STORES in America

Shopping for your home doesn't feel like a luxury anymore—it feels more like therapy. And whether you visit them masked-up or virtually, the country offers plenty of dreamy stores. Here are our favorites this year. By Hadley Keller



Best Mix Master Decoration

Designer Allison Caccoma arranges antique treasures and contemporary decorby industry veterans and new names alike—with inviting freshness.

SAN FRANCISCO

allisoncaccoma.com/shop

Best Atmosphere RW Guild

Check out the handcrafted furniture and small-batch decor stocked by Robin Standefer and Stephen Alesch of Roman and Williams-then stay for a bite at La Mercerie, the restaurant within the Guild.

NEW YORK

rwguild.com

Chicklet Sofa by Ray Wilkes \$2,200. biritestudio.com



Most Special Setting Pillar & Post

Shop British antiques and accessories in an impossibly charming Georgetown townhouse.

WASHINGTON, DC pillarandpost.com

> **Best New Take** on Modern

> > Bi-Rite Studio

Contemporary shapes with big personality are the specialty of this whimsical shop.

BROOKLYN biritestudio.com

Best Entertaining Essentials Reed Smythe & Company

Keith Smythe Meacham and the late Julia Reed founded this shop as an homage to their Southern roots and the belief that hosting is the best way to show love.

GREENVILLE, MS reedsmythe.com

Best Surprises Brother Vellies Something Special

A new program from Aurora James's shoe label offers a rotation of ethically made home goods for a monthly fee. brothervellies.com



Most Joyful

Jungalow Justina Blakeney's inimitable style is on full display in her

online shop. jungalow.com

Most Unique Antiques

Casa Gusto

Mother-son duo Cris Briger and Charles Peed teamed with designer Susan Beimler to open a reserve of unbelievable finds.

WEST PALM BEACH, FL getthegusto.com

Best for the Preps Sarah

Bartholomew

The Nashville designer, who opened her shop in 2018, is now offering her novel take on classic style virtually. sarahbartholomew.com



Framed intaglio on marbled paper, from \$245 (as shown). sarahbartholomew.com

Best Artful Assortment Room Service

Jennie Doran and Andrew Worm find beautiful versions of everything from paperweights to olive oil. CLEVELAND

rscleveland.com

Best Scandi Style deKor Living

Swedish-born Isabelle Dahlin offers up the coolest furniture, accessories-and even chic cleaning supplies.

NEW YORK AND LOS ANGELES dekorliving.com



Edmund Davies ceramics \$50 (mug), \$45 (bowl), and \$55 (vase). toa.st

Most Ethical Selection Minna

A queer woman-owned purvevor prioritizina traditional techniques and sustainable sourcing. HUDSON, NY

minna-goods.com

Best Handmade

Toast

The British-founded brand, dedicated to fostering slow,

thoughtful design, is now available in the U.S. toa.st

Best for New Discoveries Sincerely Tommy

This coffee shop also serves up-and-coming brands and made-to-order furniture. BROOKLYN

sincerelytommy.com

Best Bargain Chic Decor Flying Tiger

A Copenhagen export that's like IKEA for accessories, there's no better place to stock up on candles and tabletop pieces.

NEW YORK flyingtiger.com

Best for Pretty Basics Privet House

An emporium offering necessities-baskets, tableware-that don't sacrifice style.

NEW PRESTON, CT privethouse.com



Best for Unique Gifts MoMA Design Store

All products are vetted by the curatorial team, so you know they're worthy of any aesthete. NEW YORK

store.moma.org



Best Way to Travel Tamam

The next bext thing to Istanbul's Grand Bazaar is this treasure trove of rugs and decor. **NEW YORK**

shop-tamam.com

Best Pedigree Hollis

The son of antiques impresario Susanne Hollis, Mik Hollis just opened a new outpost for vintage and contemporary finds. PASADENA, CA susannehollis.com

Best Sustainable Goods Domain-

Next Wave designer Laura Hodges stocks local and responsibly made goods. BAI TIMORE

domainbylaurahodaesstudio

Best Modern Icons Design Within Reach

Fabled pieces by Charles and Ray Eames or Hans Wegner are more accessible than ever through a new partnership with pay-later program Affirm. VARIOUS LOCATIONS dwr.com

Best Upscale Oddities Creel and Gow

Jamie Creel offers up eccentric picks, from minerals to taxidermy. NEW YORK

creelandgow.com

Best from Around the Globe

Goodee

A virtual marketplace from the brothers behind Want Les Essentiels, this shop has items from makers the world over. aoodeeworld.com



Charlie kid's chair by EcoBirdy in Sky, \$199. goodeeworld.com

Best Statement Pieces Moxie

Designer Dennis Brackeen's store is a layered jewel box of

antiques and accessories. **HOUSTON** moxie-interiors.com

Best Laid-Back Style The Flat

Brick walls are the perfect backdrop for unpretentious art and decor at this new shop. EAST NORWALK, CT theflatwestport.com

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Beautiful Thing blanket by Kerri Rosenthal. \$628. kerrirosenthal.com

Best Investment Mitchell Gold + **Bob Williams**

High-quality pieces are now accompanied by virtual design services.

VARIOUS LOCATIONS mgbwhome.com

Best Mood Booster

Kerri Rosenthal This designer's colorful shop

stocks her bold, happy art on canvas as well as accessories. WESTPORT, CT kerrirosenthal.com

Best for Grandmillennials

Society Social Roxy Te offers an oasis of rattan, grass cloth, and pastels. CHARLOTTE, NC shopsocietysocial.com

Best Italian Style Sud

Sicily's coolest art and design are on display in the Big Easy at this shop from designers William Brockschmidt and Richard Dragisic.

NEW ORLEANS sudneworleans.com

Best Woven Goods Expedition Subsahara

Senegalese-born Sofi Seck brings the expertise of her country to the U.S., while aiming to fund a STEAM school for girls. ST. CHARLES, MO

expeditionsubsahara.com

Best Tabletop Secret Kneen & Co.

This glittery showroom hosts tableware from the world's best brands. CHICAGO kneenandco.com



Best Curiosities Kabinett & Kammer

Designer Sean Scherer's curiosity shop offers art, antiques, and accessories that defy categorization.

FRANKLIN, NY kabinettandkammer.com

Newest Design Darling Lars Bolander

Swedish designer and antiques dealer Bolander offers the fruits of his travels. WESTPORT, CT

larsbolander.com

Best Art/Design Combo Lantz Collective

A father-daughter duo stock their shop with home goods, along with original artwork. CARMEL. IN

alantzdesign.com

Best for Plants Hort and Pott

Plants are an art form at this botanical shop in the Catskills. OAK HILL, NY hortandpott.com

Best Rotation Coup d'Etat

A designer-favorite gallery that is completely reimagined every 10 weeks, offering continual surprises. SANERANCISCO coupdetatsf.com

Best Changemaker West Elm

Society Social in Charlotte, NO

The retailer was one of the first businesses to sign the 15 Percent Pledge, committing more shelf space to Blackowned businesses.

VARIOUS LOCATIONS westelm.com



Best Fantasy Tablescapes Land of Belle

Annabelle Moehlmann stocks the most luxurious tableware from around the globe for a dream dinner party. landofbelle.com

Best African Accents xN Studio

Nasozi Kakembo bridges East and West with offerings made locally or fair-trade sourced from Uganda, Mali, Rwanda, and Ghana. xnasozistudio.com

These accounts are presenting vintage shopping in cool, new ways...

SOCIAL MEDIA

INNOVATORS



WILDFANG @wildfang_home



MAKE MOVES VINTAGE @makemovesvintage



OTHERTIMES @othertimesvintage

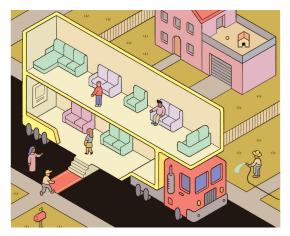


PARKER KENNEDY @pklthecellar

BUSINESS OF HOME

SURVIVAL MODE

Kaitlin Petersen, editor in chief of design industry resource Business of Home, investigates how some retailers are innovating through a crisis.



MONTHS OF QUARANTINE

have been a bittersweet boon for the home goods industry-who hasn't taken a critical look at their space and found a few corners that could use an upgrade? The challenge has been to harness that enthusiasm without a key selling tool: brick-and-mortar stores where customers can touch fabrics and sit on sofas.

This spring, consumers began shopping online in earnest, embracing services like grocery delivery in droves. One McKinsey & Company study found that shoppers and businesses alike had made five years' worth of advancements in digital adoption in the first eight weeks of shutdown. What's more, 75 percent of first-time digital users told researchers that they would continue to use the digital channels even after the pandemic subsides. The message to retailers was unmistakable: Get online if

you want to survive.

From Mitchell Gold + Bob Williams and Parachute to CB2 and The Container Store, retailers have discovered that virtual design consultations are a great way to engage with customers. What's more, they work. Parachute founder Ariel Kaye says that the average order value for a virtual consultation is nearly double a regular order placed online, and other brands have noticed similar trends. "The more opportunities we have to

Some companies are arriving at a client's home with more than just advice. British upholstery brand Maker & Son launched in the U.S. in 2019 with a network of vans that roll up to clients' homes with

talk to a customer, the bet-

ter," says California Closets CMO Samara Toole.

sofa and fabric samples. "People deeply appreciate the convenience of it, and not only from a COVID point of view," says founder Alex Willcock: more than 75 percent of clients who opt for a van visit buy a sofa, many of them while the truck is still in their driveway. The future of shopping isn't just online-it's wherever you

want it to be.

Best Coastal Style Eleish Van Breems Home

Swedish influences are married with coastal sensibility in a new island shop.

NANTUCKET, MA evbantiques.com

Best Glassware Wild Life

The artisan arm of hip shop Santa Fe Dry Goods stocks handmade glass, ceramics, and more

SANTA FE. NM santafedrygoods.com



Best Pillows Livvv & Neva

Designer Keita Turner repurposes vintage fabric for artful, one-of-a-kind pillows. livvyandneva.com

Best Living Vintage Dressing Rooms Interiors Studio

Ariene Bethea styles a rotating array of vintage pieces into shoppable vignettes. CHARLOTTE, NC

dressingroomsinteriorsstudio .com

Best Outdoor

Serena & Lilv

The beloved purveyor of preppy furnishings expands its outdoor offerings.

PALM BEACH serenaandlilv.com

Best Tabletop Accessories Fete Home

Founded by alums of Bunny Williams Home, this site brings



Karachi pillow by Livvy & Neva, \$425. livvyandneva.com

fun to the table without a steep price. fetehome.com

Best Reinvention

Arhaus

The furniture retailer's new Studio concept prioritizes oneon-one consultations.

CARMEL, CA arhaus.com

Best Store That's Not

Wrong

Part gallery, part shop, Wrong is a stockpile of artist-made items.

MARFA. TX wrongmarfa.com



Best Offbeat Modern Coming Soon NY

Unique decor by up-and-coming designers shares space with quirky vintage furniture.

NEW YORK

comingsoonnewyork.com

Best Office Furniture Herman Miller

The manufacturer of iconic midcentury pieces just opened its first concept stores focused on working from home.

VARIOUS LOCATIONS hermanmiller.com